



## Three Star Member Application



International Franchise Association Membership is required to join VetFran.

Name of Franchisor: \_\_\_\_\_

Contact Person for VetFran: \_\_\_\_\_

Business Phone Number : \_\_\_\_\_

Email: \_\_\_\_\_

Attachments required, from most recent fiscal year end:

1. An unqualified audit opinion letter
2. Franchise Disclosure Document with an Item 19
3. Completed Application Worksheet

I am authorized to submit this application on behalf of the franchisor. I certify that all information on this application and the attachments is correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Completed package should be sent to Radim Dragomaca via email: [RDragomaca@Franchise.org](mailto:RDragomaca@Franchise.org).  
If you have any questions, his direct line is 202-662-0789

NOTE: Filing for protection under the bankruptcy laws automatically disqualifies a franchisor from VetFran membership and use of the logo for a minimum of two years.

## VetFran Three Star Member Application Worksheet



- 1 Franchise fee discount (percentage) to veterans? (Minimum of 15%) \_\_\_\_\_
- 2 If you provide an incentive in addition to a discount on the initial fee please list it here:  
\_\_\_\_\_  
\_\_\_\_\_
- 3 Has your company been in this line of business for 3 or more years Yes\_\_\_ No\_\_\_
- 4 Has it been at least 2 years since your first franchised unit opened? Yes\_\_\_ No\_\_\_
- 5 Does your FDD include an Item 19 FPR Disclosure? Yes\_\_\_ No\_\_\_
- 6 Does your brand have 25 or more units open? Yes\_\_\_ No\_\_\_
- 7 A member of our company participated in at least one VetFran meeting or seminar in the last year Yes\_\_\_ No\_\_\_

# VetFran Franchisor Member Qualifications

## ONE STAR:



- Clean Audit Report
- Minimum Veteran Discount 10% off initial fee
- Minimum 2 years in business in this line of business
- Minimum 1 year in franchising this concept (since first unit opened)

## THREE STAR:



- Clean Audit Report
- Minimum Veteran Discount 15%
- Minimum 3 years in this line of business
- Minimum 2 years in franchising this concept (since first unit opened)
- Item 19 FPR
- 25 Units Open
- Participation in One VetFran Meeting/Seminar each year

## FIVE STAR:



- Clean Audit Report
- Minimum Veteran Discount 20%
- Minimum 5 years in this line of business
- Minimum 3 years in franchising this concept (since first unit opened)
- 80% Continuity Rate over past 3 years (verified by Item 20)
- Item 19 FPR
- 50 Units Open
- Participation in one VetFran Meeting/Seminar each year
- 1 CFE on Staff